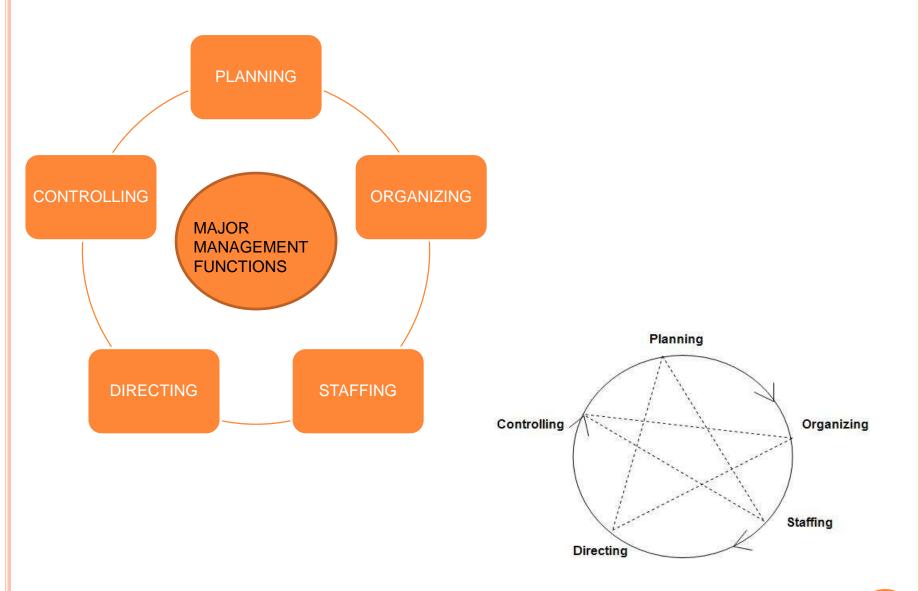
# FUNCTIONS OF MANAGEMENT

# Introduction of Functions of Management

Different experts have classified functions of management. According to *George & Jerry*, "There are four fundamental functions of management i.e. planning, organizing, actuating and controlling".

According to Henry Fayol, "To manage is to forecast and plan, to organize, to command, & to control". Whereas Luther Gullick has given a keyword 'POSDCORB' where P stands for Planning, O for Organizing, S for Staffing, D for Directing, Co for Co-ordination, R for reporting & B for Budgeting. But the most widely accepted are functions of management given by KOONTZ and O'DONNEL i.e. Planning, Organizing, Staffing, Directing and Controlling.



### PLANNING

 Definition or Explanation-Predetermining a course of action for accomplishing organizational objectives.

#### It involves-

- What is to be done, when it is to be done, How it is to be done.
- Determining of long and short range objectives.
- Development of strategic and courses of actions to be followed for the achievement of these objectives.
- Formulation of procedures, policies and rules etc.
   for the implementation of strategies and plans.

## **ORGANIZING**

 Definition or Explanation Arranging the relationships among work units for accomplishment of objectives and the granting of responsibility and authority to obtain those objectives.

#### It involves-

- Identification of activities required for the achievement of objectives and implementation of plans.
- Grouping of activities.
- Assignment of Jobs to employees.
- Delegation of Authority.
- Establishment of a network of coordinating relationships.

#### A CLOSER LOOK AT ORGANIZING

As one of the five functions of management, <a href="Henri Fayol">Henri Fayol</a> divided "organizing" into five subcategories. These five functions of management are still important in organizations today.

- The first of the five functions of management, <u>Henri</u>
   <u>Fayol</u> mentioned was "specialization"; if every employee is allowed to use their individual skills this will be advantageous to their area of expertise.
- Secondly he mentioned "unity of command", in which an employee is answerable to one manager only.
- Thirdly the "formal chain of communication" is linked to this so that the employee will know how and with whom they will have to communicate.
- The fourth category is "unity of direction"; all employees must be aware of the organization's strategic objectives.
- The fifth category is "authority and responsibility" in which managers have the authority to give orders.

## STAFFING (HRM)

- Definition or Explanation Selecting and training people for the positions in the organization.
- It involves-
  - Manpower planning involving determination of number and the kind of personnel required.
  - •Recruitment for attracting suitable number of potential employees to seek jobs in the enterprise concerned.
  - •Selection of the most suitable person for the jobs under considerations.
  - Placement, Induction and Orientation.
  - Transfers, Promotions, Termination and Layoff.
  - Training and Development of employees.

#### DIRECTING

- Definition or Explanation Creating an atmosphere that will assist and motivate people to achieve desired end results
- It involves-
  - Communication.
  - Motivation.
  - Leadership.

### CONTROLLING

- Definition or Explanation-Establishing, measuring, and evaluating performance of activities toward planned objectives.
- Sub-Functions Involves-
  - Measurement of performance against predetermined goals.
  - •Identifications of deviations from these goals.
  - Corrective actions to rectify deviations.

# THANKYOU